

# Juan Marcellus Lake

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## Profile

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Outgoing, motivated individual with a strong technical background and a keen desire to learn. Very capable, great memory and strong desire to exceed expectations, as well as very solid interpersonal skills. Team leader and effective communicator within team environments.

## Skills Summary

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- ♦ Customer Service
- ♦ Direct Sales
- ♦ Computer Repair
- ♦ Mobility Certified (Pos/eRoes/CDMA/GSM) VoIP, Communication
- ♦ MacOS & iOS Experience
- ♦ Web Development (HTML/WordPress)
- ♦ Advertising & Promotion
- ♦ Management
- ♦ HTML5 | Designer
- ♦ Leadership
- ♦ Powerpoint
- ♦ Type 65wpm
- ♦ Software Development

## Professional Experience

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- ♦ 8 years of private retail sector sales experience
- ♦ Store Manager for Mattress Firm with ability to use tactical sales strategies
- ♦ Accumulated 15 years of computer software knowledge including graphics, web design, & analytics
- ♦ Top 10 Sales Leader with Digital Business Processes; recognized for National Sales & Performance
- ♦ Consistently recognized for outstanding customer service and sales achievements
- ♦ Strong technical understanding of computer hardware/software & design
- ♦ Network Marketing, Business Management, and Project Management

## Employment History

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- AMAZON DAT1 – Smyrna, GA  
Logistic Coordinator/Driver, 2019 to current
- UNITED STATES POSTAL SERVICE – Powder Springs/ Fairburn, GA  
Rural Carrier Assistant, 2016 to 2019
- MATTRESS FIRM – Austell/ Symrna, GA  
Store Manager, 2013 to 2015
- DEVEREUX FOUNDATION OF GEORGIA – Kennesaw, GA  
Direct Support Professional, 2011 to 2013

## Education

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- GEORGIA STATE UNIVERSITY – Atlanta, GA  
Bachelor's Degree in Studio Arts & Marketing, 2011
- SAVANNAH COLLEGE OF ART & DESIGN – Atlanta, GA  
Bachelor's Degree in Advertising & Design. 2005 - 2007  
Completed 2 years; Major GPA: 3.0/4.0